CONTENTS

3 – Mission & Programs

6 – 2015 By the Numbers

15 – Revenues & Expenses

17– Financial Report
Mission & Programs

The Rural Advancement Foundation International-USA’s mission is to cultivate markets, policies, and communities that sustain thriving, socially just, and environmentally sound family farms.

Our Vision

• Family farmers have the power to earn a fair and dependable income.
• Everyone who labors in agriculture is respected, protected, and valued by society.
• Air, water, and soil are preserved for future generations.
• The land yields healthy and abundant food and fiber that is accessible to all members of society.
• The full diversity of seeds and breeds, the building blocks of agriculture, is reinvigorated and publicly protected.

Programs

Come to the Table

The mission of Come to the Table is to relieve hunger and strengthen just and sustainable agriculture in rural North Carolina. We do this by engaging and mobilizing people of faith, farmers, and communities.

Just Foods

Our Just Foods program promotes a systems-based approach to a more sustainable food and fiber system both nationally and internationally. The program is led by Michael Sligh, a long-time activist and farmer who has spent his career advancing the sustainable agriculture movement. The program takes a multi-pronged approach to the issues at hand, leveraging partnerships and coalitions to achieve greater results.
Farmer holds wildflower seed planted thanks to our partnership with Burt’s Bees.

Farm Sustainability
Describe the program that your organization values the most. Include a brief overview of the program, explaining how it works, who is served, and include some of the data to back up your claims. You should include appropriate imagery of your staff working directly with the people you help.

Agricultural Reinvestment Fund
The Agricultural Reinvestment Fund grant program assists farmers and rural communities in developing new sources of agricultural income through the provision of cost-share grants. The program awards grants of up to $8,000 to individual farmers, or $10,000 for collaborative projects in North Carolina.
Contract Agriculture Reform

RAFI works with contract livestock producers across the southeast to understand the good and bad experiences of contract farming. Drawing primarily from farmers’ experience with poultry production contracts, RAFI provides analysis of the long-term social, legal, and economic impacts of the contract agriculture system and possible viable alternatives. In collaboration with other national farm and community organizations, RAFI works for reforms to protect the family farmer who turns to contract production.
2015 By the Numbers

9,000,000
Dollar value of assets saved and new loans or grants obtained on behalf of family farmers by our Farm Advocacy team.

4,100,000
Viewership of Last Week Tonight with John Oliver. We worked with the LWT staff to tell the story of contract farmers in the episode “Chickens.” Watch the video of the show online and help that number grow!

126,435
Dollars in new farm income generated by 2015 RAFI Agricultural Reinvestment Fund projects by the end of their first year.
48,078
Miles logged by RAFI staff to assist farmers across the Southeastern US.

4,400
People who downloaded RAFI’s guide on How to Conduct a Mineral Rights Search helping landowners find out if their mineral rights had been separated from the surface rights.

821
Awesome donors who supported RAFI’s work in 2015. Thank You!

450
People who came together at RAFI Come to the Table conferences (pictured above) bringing together the food faith and farm communities to find solutions to food security that also build local food economies.
170
The number of members of the NC General Assembly who received RAFI’s video “Forced Pooling 101.” This educational video helped keep forced pooling out of North Carolina.

100
Number of jobs created by RAFI’s Agricultural Reinvestment Fund grantees. The grant program provides $8,000 to $10,000 grants to farmers or farmer groups to develop new entrepreneurial enterprises to replace lost tobacco income.

97
The number of farm families that RAFI farm advocates served, providing emergency financial counseling and assistance with lender and agency negotiations, keeping them in their homes and on the land.
The number of people who attended the Texas Drought Summit, organized with our partners at Farm Aid, NCAT, FLAG and TOFGA in Texas, where RAFI provided in-depth training to farmers and farm advisors on navigating disaster assistance programs and working with farmers in crisis.

Percent of RAFI’s budget goes directly to program expenses, and only 15.7 percent to overhead and fundraising.

Experimental varieties of corn, cotton and soybeans evaluated in RAFI’s Breeding for Organic Production Systems on-farm field trials.
Projects funded through RAFI’s Agricultural Reinvestment Fund

RAFI staff who did all of this.

US Senators signed on to RAFI’s letter to Tom Vilsak, Secretary of Agriculture, in support of USDA funding of classical plant and animal breeding.
12
Statistical models RAFI’s research partner used to quantify the relationship between farm crop diversification and financial risk. RAFI supports an Assistantship at NC State University to develop statistical risk analysis that will be the research basis for advocacy for reform of crop insurance and lending programs to reward rather than discourage sustainable practices.

10
Principles on RAFI’s statement on the coexistence of GMO and Non-GMO crops, including consumer choice, farmer choice, fairness, liability to the patent holder, transparency of the industry and sustainability.
Coalitions that RAFI staff serve in leadership positions, including the National Sustainable Agriculture Coalition, the National Organic Coalition, the Campaign for Contract Agriculture Reform, Farm Advocate Link, Southern Sustainable Agriculture Working Group, Sustainable Food NC, and the Agricultural Justice Project.

Reforms made to Whole Farm Revenue Crop Insurance based on our recommendations and advocacy, including increased access for beginning farmers, the opportunity for farmers to miss a year if they are prevented from farming due to illness or military service, and expansion of the program to all 50 states.
6
Cooperatives that RAFI provided in-depth technical assistance to, providing needs assessment and assistance with legal, financial and marketing issues.

5
Publications RAFI published, including the second edition of the Come to the Table Guide Book, a literature review on The Impacts of Farmers Selling into Low Wealth Communities, The Farmer’s Guide to Agricultural Credit, and the Come to the Table Food Justice Toolkit.

4
Stars in RAFI’s Charity Navigator rating for both financial and Accountability/Transparency ratings.

3
Awesome VISTA volunteers: Ben Paynter, Carson Whitmore, and Annie Segal
The only planet we have, to be shared by all of us and stewarded for future generations.
Revenue & Expenses

Revenue

- Private Foundations & Public Funds: 76%
- Service Contracts & Honoraria: 7%
- Corporate Contributions, Rental Income, & All Other Support: 4%
- Individual Contributions: 13%
Expenses

RAFI 2015 Expenses

Fundraising: 6%
General & Administrative: 11%
Program Services: 84%

Program Services  General & Administrative  Fundraising
### Financial Report

**RURAL ADVANCEMENT FOUNDATION INTERNATIONAL-USA**

**Statement of Activities**

For the Year Ended December 31, 2015

<table>
<thead>
<tr>
<th>SUPPORT AND REVENUE:</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Totals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private Foundations and Public Funds</td>
<td>$ 104,141</td>
<td>$ 1,227,287</td>
<td>$ 1,331,428</td>
</tr>
<tr>
<td>Individual Contributions</td>
<td>219,632</td>
<td>219,632</td>
<td></td>
</tr>
<tr>
<td>Service Contracts and Honoraria</td>
<td>130,603</td>
<td>130,603</td>
<td></td>
</tr>
<tr>
<td>Corporate Contributions</td>
<td>35,523</td>
<td>35,523</td>
<td></td>
</tr>
<tr>
<td>Rental Income</td>
<td>13,644</td>
<td>13,644</td>
<td></td>
</tr>
<tr>
<td>Registration Fees</td>
<td>9,670</td>
<td>9,670</td>
<td></td>
</tr>
<tr>
<td>Special Events Income</td>
<td>8,539</td>
<td>8,539</td>
<td></td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>2,134</td>
<td>2,134</td>
<td></td>
</tr>
<tr>
<td>Interest and Dividends</td>
<td>403</td>
<td>403</td>
<td></td>
</tr>
<tr>
<td>Change in Value of Charitable Gift Annuity</td>
<td>(1,264)</td>
<td>(1,264)</td>
<td></td>
</tr>
<tr>
<td>Net Assets Released from Restrictions</td>
<td>523,025</td>
<td>1,227,287</td>
<td>1,750,312</td>
</tr>
<tr>
<td>Total Support and Revenue</td>
<td>1,804,406</td>
<td>(1,281,381)</td>
<td>1,750,312</td>
</tr>
</tbody>
</table>

**EXPENSES:**

| Program Services                             | 1,575,530    |                        | 1,575,530    |
| Support Services:                            |              |                        |              |
| General and Administrative                   | 200,268      | 200,268                |              |
| Fundraising                                  | 95,222       | 95,222                 |              |
| Total Support Services                        | 295,490      |                        | 295,490      |
| Total Expenses                               | 1,871,020    |                        | 1,871,020    |

**CHANGES IN NET ASSETS**

(66,614)                                          | (54,094)    | (120,708)              |

**NET ASSETS--Beginning of Year, Restated**

629,841                                           | 1,293,579   | 1,923,420              |

**NET ASSETS--End of Year**

$ 563,227                                          | $ 1,239,485 | $ 1,802,712